

NATURAL
RESOURCES



PIONEER
UNDERWRITERS

NATURAL RESOURCES



Pioneer Natural Resources underwrite a high quality portfolio of Onshore Energy Operations (Downstream) from their base in Zurich marketing through all major energy hubs and working closely with major broking houses and key clients.



Taking an innovative approach to writing the portfolio the prime focus is upon the individual risk. A thorough and detailed evaluation of each and every risk is the foundation of the selection approach, which is imperative for this type of portfolio.

We write business both on a quota share and excess of loss basis with a global portfolio.

Our aim is to bring fresh technical expertise and thought leadership to the Lloyd's market by working with our clients and brokers.

The principal lines of business being offered are Property Damage and Business Interruption.

Industries covered typically include refining, storage and distribution, LNG facilities (liquefaction and regasification) and petrochemical operations.



Our services

- Bringing fresh technical expertise to the energy underwriting insurance market
- Leveraging this expertise to execute a thorough evaluation on a risk by risk basis
- Applying a disciplined and consistent approach on setting of line sizes

About Pioneer Natural Resources

- Leadership team with strong engineering backgrounds
- Over 20 years experience in writing energy portfolio
- Zurich based with a focus on major energy hubs; Singapore, Oslo, Dubai, Houston
- Fully supported by Lloyd's of London syndicates ensuring that all current Lloyd's licenses. Ratings and security apply



Our approach

Working closely with brokers and industry specialists we gain a thorough and technical understanding of the client's risk transfer requirements in order to deliver informed and tailored solutions.

Pioneer writes a diverse portfolio covering both onshore and offshore risks with a global remit. A thorough and detailed review of each risk is undertaken and the team has well established relationships with industry leading experts who are able to provide specialist risk assessment services should they be required.



We want to work with you



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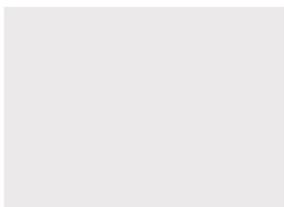


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At Pioneer, we do things differently. It's in our DNA to be fearless. We encourage entrepreneurialism, share rewards and challenge the status quo. This approach has seen us rapidly expand our MGA/MGU business since launching in 2011.

Pioneer's 22 underwriting teams work with brokers to meet the needs of their clients in ten international locations. We manage \$460million in premiums across 120 Lloyd's class codes and have TOBAs with over 150 US and overseas brokers and nationwide distribution

capability across the US. Our MGA businesses are individually backed by A- or better rated carriers and follow the Pioneer Underwriters ethos of tailored solutions backed by excellent customer service. True Pioneers.